



Dart Financial Corporation 84<sup>th</sup> Annual Report 2008



Our People

*are the*



Dart



*difference*



**DART BANK**  
MASON • HOLT/S. LANSING • GRAND LEDGE





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# Letter to Shareholders

February 5, 2009

## To Our Shareholders and Friends:

The net profit for 2008 was \$1,304,929 or \$2.17 per share. This produced a return on average equity of 5.6%. This return was similar to 2007 when earnings per share amounted to \$2.20 per share and the return on average equity was 5.8%. This is the first year in which our financial results are reported for Dart Financial Corporation, the holding company that was formed with your approval. The holding company structure, as you know, will allow for greater flexibility in our operations.

Total dividends paid to shareholders in 2008 were \$1,020,000. This was \$180,000 less than 2007. The reduction is due to the need to strengthen Capital due to our growth. We had total asset growth of 11% during the year or \$26.9 million—the largest dollar increase in the history of your bank! Too, we are a well-capitalized bank according to standards used by our regulators.

While not satisfied with our net profit there were notable achievements during 2008. In addition to our growth in assets, improvements occurred with our net interest margin, as well as increases in our loan and investment totals. Also, our costs were exceedingly well controlled, up slightly more than 1%, and almost entirely due to the one-time costs of approximately \$50,000 for forming the holding company.

You will notice a substantial change in our Holt–South Lansing bank. Local designers and contractors have totally transformed the interior. We will be anxious to learn what you think when you attend the Annual Meeting. We are very pleased with the result.

As shared with you in our 2007 *Annual Report*, increases in our problem loans continue to challenge us. In response we have made organizational changes in our loan department that devote resources to working with affected borrowers. As you review the *Annual Report* you will note the large increase in our loan loss reserve. We have increased this reserve by nearly 42% over the prior year and this will serve our need for future shortfalls while collecting these loans. We are continuing to increase this reserve.

No doubt you have read or heard about the U.S. Treasury Department's capital investments in many of our nation's banks. In releasing funds to banks, under the Troubled Asset Relief Program, it is the government's position that the banks should use these funds to make new loans. The Treasury Department feels that increased lending by banks is the path out of the recession. The Board has studied the provisions of this program very closely. However, Dart Bank has increased lending in each of the last three years, has strong capital and ample liquidity. The Board has decided not to accept this form of capital.

Trading in our shares has been very limited during the past year and because of this, statements as to average price are not meaningful. A price level would seem to be in the \$50 to \$55 range at this time. This price range is substantially above the book value of our shares whereas the share prices of publicly traded Michigan bank stocks have continued to fall dramatically to levels below their book values.

In last year's *Annual Report* we featured several of our clients who told of ways we differ from other banks. These differences we call "The Dart Difference." In the pages of this report we feature photographs and statements from another important contributor to this difference—our fellow



Peter Kubacki, Rollin Dart,  
and Richard Cheney

employees. During this past year a number of informal meetings were held with our employees. The intent of these meetings was to put in writing what we consider to be our primary values. We believe, that as an organization, we have lived and practiced all of the values that are shown on the list. The meetings allowed every employee to voice his or her opinion and the result is the list you see. You will find these values printed on the same page as our mission statement within this report. We will continue to meet to insure that we keep these values alive.

This year's Annual Meeting will begin at 6:30 p.m. on March 24, 2009 at our Delhi-South Lansing bank. The refreshments that you enjoy will be served at the conclusion of our meeting. Our managers and directors enjoy this opportunity to meet and get to know you better.

Warmest wishes to all.

Sincerely,

Peter Kubacki  
President and CEO

Richard Cheney  
Chairman of the Board

Rollin Dart, CRO  
Chairman Emeritus

# From Our Employees

When asked what The Dart Difference meant to them, these were some of our employees' responses:

*Always give more to the customer than what they expect to get.*

—Kendra Waldie, Personal Banker, Grand Ledge Office

*It's not so much that the customer is always right, it's that I always treat my customers right!*

—Debbie Shunk-Gillam, Lead Teller, Mason

*Knowing that I provided The Dart Difference is receiving a note from my customer, that is new to the area and new to the bank, thanking me for all the opportunities I have opened up for them.*

—Devin Lavengood, Grand Ledge Office Manager

*I make The Dart Difference by working with people, not dealing with them.*

—Faith Easton, Customer Service Representative, Delhi

*I always try to make sure that the loan solution I suggest to my customer is the one that will best satisfy their need at the moment and long term.*

—Sharon Thompson, AVP

*A while back a customer was late getting here at Delhi to complete an auto loan. I was walking out at around 5:15 and the customer stopped me, apologized, and asked if he was "too late"...I called Trina from the parking lot and she said "bring 'em in, we'll take care of it."*

—Scott Cornell, IT Officer

*My customers are also my friends. I like to pay attention to what they need on a personal level, as well as financial, and provide helpful information to them.*

—Melanie Dart



*One comment that I have heard repeatedly is “It’s so nice to call a financial institution where real people answer the telephone.”*

—Sheila Pawlowski

*When customers call late in the afternoon, close to closing time, I’ve often heard them say, “I know you’re getting ready to go home so I’ll try not to take up too much time.” My statement back to them is, “You are the reason I’m here, please take your time.” They always seem so surprised by that statement. It makes me wonder if, when they are calling other places close to closing time, they are made to feel rushed as if they are “holding up” the person answering the phone. The Dart Difference here is our last customer of the day gets the same customer service as the first customer of the day.*

—Diana Ebare, Customer Service Center

*I feel a sense of accomplishment each time a customer leaves with a smile.*

—Gretchen Warner, Customer Service Representative, Holt

*I believe that I make The Dart Difference because I take my time and listen to my customers’ needs, to make them feel comfortable.*

—Deb Fedewa, Customer Service Representative, Holt

*I go the extra mile to ensure my customers’ experience with Dart Bank is a great experience and that they will tell others about it.*

—Trina Austin, Assistant Manager, Holt Office

*By learning about the customer (their history/stories) that have helped them achieve their goals, allows me to understand them, helps me to build trust and a great relationship. This, to me, is the foundation of customer service.*

—Miranda Cloud, Customer Service Representative



# Five-Year Comparative Balance Sheets

As of December 31,

Assets	2008	2007	2006	2005	2004
Cash and due from banks	\$ 4,909,218	\$ 4,284,852	\$ 6,298,695	\$ 6,126,503	\$ 6,317,780
Federal funds sold	7,166,099	867,385	6,236,975	5,989,026	6,437,000
Cash and cash equivalents	12,075,317	5,152,237	12,535,670	12,115,529	12,754,780
Interest-bearing deposits	3,859,549	4,254,749	4,759,890	3,672,119	994,485
Investment securities	49,998,254	47,007,182	54,525,455	57,055,257	54,585,664
Federal Home Loan Bank stock	1,305,000	765,900	765,900	770,700	754,800
Net loans	186,624,645	171,604,594	148,078,954	135,489,709	137,783,300
Premises and equipment, net	4,886,299	4,798,834	4,742,780	4,887,563	3,901,995
Accrued interest receivable	1,204,076	1,214,897	1,133,872	1,028,221	997,758
Foreclosed and repossessed assets	89,700	345,226	502,800	830,954	706,506
Bank-owned life insurance	5,270,881	3,641,400	—	—	—
Other assets	1,392,077	1,049,443	980,858	1,321,354	1,203,794
	\$ 266,705,798	\$ 239,834,462	\$ 228,026,179	\$ 217,171,406	\$ 213,683,082

## Liabilities and Shareholders' Equity

### Deposits

Interest-bearing	\$ 186,377,318	\$ 175,157,715	\$ 173,904,503	\$ 162,867,332	\$ 160,226,486
Noninterest-bearing	29,196,922	29,023,918	28,817,781	28,810,011	27,754,176
	215,574,240	204,181,633	202,722,284	191,677,343	187,980,662
FHLB advances	26,100,000	11,100,000	1,100,000	2,100,000	2,100,000
Accrued interest payable	566,422	723,497	713,313	567,274	503,583
Deferred compensation	341,910	384,819	406,691	411,651	415,338
Other liabilities	322,313	333,209	344,769	427,609	540,315
	242,904,885	216,723,158	205,287,057	195,183,877	191,539,898

### Shareholders' equity

Common stock	17,000,000	17,000,000	17,000,000	17,000,000	17,000,000
Retained earnings	6,423,506	6,138,577	6,017,256	5,154,972	4,486,226
Accumulated other comprehensive income (loss)	377,407	(27,273)	(278,134)	(167,443)	656,958
	23,800,913	23,111,304	22,739,122	21,987,529	22,143,184
Total liabilities and shareholders' equity	\$ 266,705,798	\$ 239,834,462	\$ 228,026,179	\$ 217,171,406	\$ 213,683,082



# Five-Year Comparative Statements of Income

## Years Ended December 31,

	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Interest and dividend income					
Loans, including fees	\$12,121,214	\$11,539,619	\$10,219,867	\$ 9,267,563	\$ 9,053,299
Investment securities	2,191,921	2,514,460	2,596,323	2,549,557	2,622,073
Federal funds sold and other	241,406	476,864	336,080	343,085	108,901
	14,554,541	14,530,943	13,152,270	12,160,205	11,784,273
Interest expense					
Deposits	5,858,200	6,834,067	5,669,805	4,631,101	3,960,196
FHLB advances and other	746,300	299,696	62,373	60,744	62,347
	6,604,500	7,133,763	5,732,178	4,691,845	4,022,543
<b>Net interest income</b>	7,950,041	7,397,180	7,420,092	7,468,360	7,761,730
Provision for (reduction of provision for) loan losses	1,457,685	595,710	(476,685)	123,280	647,749
<b>Net interest income after provision for loan losses</b>	6,492,356	6,801,470	7,896,777	7,345,080	7,113,981
Noninterest income	1,694,516	1,384,515	1,183,474	1,124,095	901,649
Noninterest expense					
Compensation and benefits	3,634,680	3,592,009	3,529,286	3,342,030	3,074,338
Occupancy and equipment	891,180	934,693	1,031,648	879,799	767,716
Office supplies	164,230	207,043	147,021	183,500	149,750
Charitable contributions	95,371	85,698	94,095	100,432	110,600
Other	1,791,482	1,689,221	1,666,917	1,657,668	1,282,391
	6,576,943	6,508,664	6,468,967	6,163,429	5,384,795
<b>Income before federal income taxes</b>	1,609,929	1,677,321	2,611,284	2,305,746	2,630,835
Federal income taxes	305,000	356,000	639,000	557,000	670,000
<b>Net income</b>	\$ 1,304,929	\$ 1,321,321	\$ 1,972,284	\$ 1,748,746	\$ 1,960,835



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**INDEPENDENT AUDITORS' REPORT**  
February 19, 2009

Shareholders and Board of Directors  
Dart Financial Corporation  
Mason, Michigan

We have audited the accompanying consolidated balance sheets of **Dart Financial Corporation** as of December 31, 2008 and 2007, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of **Dart Financial Corporation** as of December 31, 2008 and 2007, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

*Rehmann Robson*



CPAs • Business Consultants • Financial Advisors

# Consolidated Balance Sheets

ASSETS	December 31,	
	2008	2007
Cash and due from banks	\$ 4,909,218	\$ 4,284,852
Federal funds sold	7,166,099	867,385
<b>Cash and cash equivalents</b>	<b>12,075,317</b>	<b>5,152,237</b>
Interest-bearing deposits	3,859,549	4,254,749
Investment securities:		
Available-for-sale, at estimated fair value	48,345,810	44,241,294
Held-to-maturity (estimated fair value of \$1,702,865 at December 31, 2008 and 2,821,323 at December 31, 2007)	1,652,444	2,765,888
Federal Home Loan Bank stock, at cost	1,305,000	765,900
Net loans	186,624,645	171,604,594
Premises and equipment, net	4,886,299	4,798,834
Accrued interest receivable	1,204,076	1,214,897
Foreclosed and repossessed assets	89,700	345,226
Bank-owned life insurance	5,270,881	3,641,400
Other assets	1,392,077	1,049,443
<b>Total assets</b>	<b>\$ 266,705,798</b>	<b>\$ 239,834,462</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Deposits</b>		
Interest bearing	\$ 186,377,318	\$ 175,157,715
Noninterest bearing	29,196,922	29,023,918
<b>Total deposits</b>	<b>215,574,240</b>	<b>204,181,633</b>
FHLB advances	26,100,000	11,100,000
Accrued interest payable	566,422	723,497
Deferred compensation	341,910	384,819
Other liabilities	322,313	333,209
<b>Total liabilities</b>	<b>242,904,885</b>	<b>216,723,158</b>
<b>Commitments and contingencies (Notes 14, 15, 16, and 17)</b>		
<b>Shareholders' equity</b>		
Common stock, issued without par; 1,000,000 shares authorized, 600,000 shares issued and outstanding	17,000,000	17,000,000
Retained earnings	6,423,506	6,138,577
Accumulated other comprehensive income (loss)	377,407	(27,273)
<b>Total shareholders' equity</b>	<b>23,800,913</b>	<b>23,111,304</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 266,705,798</b>	<b>\$ 239,834,462</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Income

	<b>Year Ended December 31,</b>	
	<b>2008</b>	<b>2007</b>
<b>Interest income</b>		
Loans, including fees	\$12,121,214	\$11,539,619
Investment securities	2,191,921	2,514,460
Federal funds sold and other	241,406	476,864
<b>Total interest income</b>	<b>14,554,541</b>	<b>14,530,943</b>
<b>Interest expense</b>		
Interest expense on deposits	5,858,200	6,834,067
Interest expense on FHLB advances and other	746,300	299,696
<b>Total interest expense</b>	<b>6,604,500</b>	<b>7,133,763</b>
<b>Net interest income</b>	<b>7,950,041</b>	<b>7,397,180</b>
Provision for loan losses	1,457,685	595,710
<b>Net interest income after provision for loan losses</b>	<b>6,492,356</b>	<b>6,801,470</b>
<b>Noninterest income</b>	<b>1,694,516</b>	<b>1,384,515</b>
<b>Noninterest expenses</b>		
Compensation and benefits	3,634,680	3,592,009
Occupancy and equipment	891,180	934,693
Office supplies	164,230	207,043
Charitable contributions	95,371	85,698
Other	1,791,482	1,689,221
<b>Total noninterest expenses</b>	<b>6,576,943</b>	<b>6,508,664</b>
<b>Income before federal income taxes</b>	<b>1,609,929</b>	<b>1,677,321</b>
Federal income taxes	305,000	356,000
<b>Net income</b>	<b>\$ 1,304,929</b>	<b>\$ 1,321,321</b>
<b>Net income per basic share of common stock</b>	<b>\$ 2.17</b>	<b>\$ 2.20</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Comprehensive Income

	<b>Year Ended December 31,</b>	
	<b>2008</b>	<b>2007</b>
Unrealized holding gains on available-for-sale securities arising during the year	\$ 613,165	\$ 387,919
Reclassification adjustment for realized gains included in net income	-	(7,841)
Other comprehensive income before federal income taxes	613,165	380,078
Deferred federal income taxes related to other comprehensive income	(208,485)	(129,217)
Other comprehensive income	404,680	250,861
Net income	1,304,929	1,321,321
<b>Comprehensive income</b>	<b><u>1,709,609</u></b>	<b><u>1,572,182</u></b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Changes in Shareholders' Equity

	<b>Common Stock (Note 20)</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Total Shareholders' Equity</b>
<b>Balances, January 1, 2007</b>	<b>\$ 17,000,000</b>	<b>\$ 6,017,256</b>	<b>\$ (278,134)</b>	<b>\$ 22,739,122</b>
Comprehensive income	-	1,321,321	250,861	1,572,182
Cash dividends (\$2.00 per share)	-	(1,200,000)	-	(1,200,000)
<b>Balances, December 31, 2007</b>	<b>17,000,000</b>	<b>6,138,577</b>	<b>(27,273)</b>	<b>23,111,304</b>
Comprehensive income	-	1,304,929	404,680	1,709,609
Cash dividends (\$1.70 per share)	-	(1,020,000)	-	(1,020,000)
<b>Balances, December 31, 2008</b>	<b>\$ 17,000,000</b>	<b>\$ 6,423,506</b>	<b>\$ 377,407</b>	<b>\$ 23,800,913</b>

The accompanying notes are an integral part of these consolidated financial statements.

# Consolidated Statements of Cash Flows

	<b>Year Ended December 31,</b>	
	<b>2008</b>	<b>2007</b>
<b>Cash flows from operating activities</b>		
Net income	\$ 1,304,929	\$ 1,321,321
Adjustments to reconcile net income to net cash provided by operating activities		
Depreciation and amortization	465,718	416,175
Provision for loan losses	1,457,685	595,710
Increase in cash surrender value of BOLI	(229,481)	(41,400)
Deferred federal income tax benefit	(263,000)	(156,000)
Gain on sales of investments	-	(7,841)
Gain on sales of loans	(35,051)	(9,263)
Proceeds from sales of loans	5,445,584	1,360,036
Loss on disposals of property and equipment	-	3,932
Loss on sale of foreclosed assets	5,270	45,089
Net amortization of premiums on investments	65,799	79,795
Changes in operating assets and liabilities which (used) provided cash		
Accrued interest receivable and other assets	(422,111)	(218,642)
Accrued interest payable and other liabilities	(210,880)	(23,248)
<b>Net cash provided by operating activities</b>	<b>7,584,462</b>	<b>3,365,664</b>
<b>Cash flows from investing activities</b>		
Activity in available-for-sale securities		
Purchases	(18,361,933)	(6,492,386)
Sales, maturities, calls, and prepayments	14,804,930	13,782,458
Maturities, calls, and prepayments of held-to-maturity securities	1,113,296	536,325
Purchase of bank-owned life insurance	(1,400,000)	(3,600,000)
Net change in interest-bearing deposits	395,200	505,141
Loan principal originations and collections, net	(22,019,969)	(25,715,434)
Purchases and construction of premises and equipment	(408,369)	(380,346)
Proceeds from sales of foreclosed assets	381,956	355,796
Purchases of FHLB stock	(539,100)	-
<b>Net cash used in investing activities</b>	<b>(26,033,989)</b>	<b>(21,008,446)</b>
<b>Cash flows from financing activities</b>		
Acceptances and withdrawals of deposits, net	11,392,607	1,459,349
Proceeds from FHLB advances	15,000,000	13,000,000
Repayments of FHLB advances	-	(3,000,000)
Dividends paid	(1,020,000)	(1,200,000)
<b>Net cash provided by financing activities</b>	<b>25,372,607</b>	<b>10,259,349</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>6,923,080</b>	<b>(7,383,433)</b>
Cash and cash equivalents, beginning of year	5,152,237	12,535,670
<b>Cash and cash equivalents, end of year</b>	<b>\$ 12,075,317</b>	<b>\$ 5,152,237</b>

The accompanying notes are an integral part of these consolidated financial statements.

## 1. BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Business and Concentrations of Risk**

The consolidated financial statements include the accounts of Dart Financial Corporation, a registered bank holding company (the “Corporation”), and its wholly-owned subsidiary The Dart Bank (the “Bank”) (see Note 20) and the Bank’s subsidiaries, The Dart Mortgage Company, LLC and TDB Services, Inc. The Dart Mortgage Company, LLC is a mortgage banking company which is 99% owned by the Bank and 1% owned by TDB Services, Inc. TDB Services, Inc. is owned 100% by the Bank and its only business activity is its 1% ownership in The Dart Mortgage Company, LLC. All significant intercompany balances and transactions have been eliminated in consolidation.

The Bank is an independently-owned community bank engaged in the business of retail and commercial banking services through its three full-service offices located in Mason, Holt, and Grand Ledge. Active competition, principally from other commercial banks, savings banks, and credit unions, exists in all of the Bank’s primary markets. The Bank’s results of operations can be significantly affected by changes in interest rates or changes in the automotive and agricultural industries which comprise a significant portion of the local economic environment.

The Bank’s primary deposit products are interest and noninterest bearing checking accounts, savings accounts, and time deposits, and its primary lending products are real estate mortgages and commercial and consumer loans. Note 3 further describes the types of lending in which the Bank engages and Note 7 provides additional information on deposits. Note 2 describes the types of securities in which the Bank invests. The Bank does not have any significant concentrations to any one industry, customer, or depositor.

The Bank is a state chartered bank and is a member of the Federal Deposit Insurance Corporation (“FDIC”) Bank Insurance Fund. The Bank is subject to the regulations and supervision of the FDIC and state regulators and undergoes periodic examinations by these regulatory authorities. The Corporation (see Note 20) is further subject to regulations of the Federal Reserve Board governing bank holding companies.

### **Summary of Significant Accounting Policies**

Accounting policies used in preparation of the accompanying consolidated financial statements conform to predominant banking industry practices and are based on generally accepted accounting principles. The principles which materially affect the determination of the financial position or results of operations of the Corporation and its subsidiaries are summarized below.



## ***Use of Estimates***

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated balance sheet and the reported amounts of revenues and expenses during the reporting year. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relates to the determination of the allowance for loan losses and the fair values of certain investment securities.

## ***Fair Value Measurements***

On January 1, 2008, the Corporation adopted Statement of Financial Accounting Standards (“SFAS”) No. 157, *Fair Value Measurement* (“SFAS 157”), which defines fair value, establishes a framework for measuring fair value under accounting principles generally accepted in the United States, and enhances disclosures about fair value measurements. The Corporation elected to delay the application of SFAS 157 to nonfinancial assets and nonfinancial liabilities, as allowed by Financial Accounting Standards Board (“FASB”) Staff Position (“FSP”) SFAS 157-2. FSP SFAS 157-3 clarifies the application of SFAS 157 in a market that is not active. SFAS 157 (as amended) applies whenever other financial reporting standards require (or permit) assets or liabilities to be measured at fair value and, therefore, does not expand the use of fair value in any new circumstances. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction (i.e., not a forced transaction, such as a liquidation or distressed sale) between market participants at the measurement date. SFAS 157 (as amended) clarifies that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data. SFAS 157 (as amended) requires fair value measurements to be separately disclosed by level within the fair value hierarchy. For assets and liabilities recorded at fair value, it is the Corporation’s policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements for those financial instruments for which there is an active market. In cases where the market for a financial asset or liability is not active, the Corporation includes appropriate risk adjustments that market participants would make for nonperformance and liquidity risks when developing fair value measurements. Fair value measurements for assets and liabilities for which limited or no observable market data exists are accordingly based primarily upon estimates, are often calculated based on the economic and competitive environment, the characteristics of the asset or liability and other factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally,

there may be inherent weaknesses in any calculation technique, and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future values. The initial adoption of SFAS 157 did not have any impact on the Corporation's consolidated financial position or results of operations. For a further discussion of SFAS 157, refer to Note 18 to the consolidated financial statements.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include cash on hand, amounts due from banks, and federal funds sold. Generally, federal funds are sold for a one-day period. The Bank maintains deposit accounts in various financial institutions which generally exceed FDIC insured limits or are not insured.

### ***Interest-Bearing Deposits***

Interest-bearing deposits in banks represent certificates of deposit that mature within 5 years and are carried at cost.

### ***Investment Securities***

Securities that the Bank has the positive intent and ability to hold to maturity are classified as "held-to-maturity" and recorded at amortized cost. All other securities are classified as "available-for-sale" and recorded at fair value, with unrealized gains and losses, net of the effect of deferred income taxes, excluded from earnings and reported as a net amount in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In determining whether other-than-temporary impairment exists, management considers several factors, including 1) the length of time and extent to which fair value has been less than cost, 2) the financial condition and near-term prospects of the issuer, and 3) the intent and ability of the Bank to retain its investment in the issuer for a period of time sufficient to allow for anticipated recovery in fair value. Gains or losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

## ***Restricted Investments***

The Bank is a member of the Federal Home Loan Bank System and is required to invest in capital stock of the Federal Home Loan Bank of Indianapolis (“FHLB”). The amount of the required investment is based upon the balance of the Bank’s outstanding home mortgage loans or advances from the Federal Home Loan Bank and is carried at cost plus the value assigned to stock dividends.

## ***Transfers of Financial Assets***

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is determined to be surrendered when 1) the assets have been isolated from the Bank, 2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and 3) the Bank does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## ***Loans and Related Income***

Loans that the Bank has the positive intent and ability to hold for the foreseeable future or until maturity or pay-off are generally reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any unamortized deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct loan origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Personal loans are typically charged off no later than 120 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal and interest is considered doubtful.

All interest accrued in the current year but not collected for loans that are placed on non-accrual or charged-off status is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured. For impaired loans not classified as nonaccrual, interest income continues to be accrued over the term of the loan based on the principal amount outstanding.

## *Allowance for Loan Losses*

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectability of the loan balance is confirmed. Subsequent recoveries, if any, are generally credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general, and unallocated components. The specific component relates to loans that are classified as doubtful, substandard, or special mention. For such loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general component covers non-classified loans and is based on historical loss experience adjusted for qualitative factors. An unallocated component is generally maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Bank does not separately identify individual consumer and residential loans for impairment disclosures, unless such loans are the subject of a restructuring agreement.

## ***Loan Servicing***

Servicing assets are recognized as separate assets when mortgaging servicing rights are acquired through purchase or through sale of financial assets. Generally, purchased servicing rights are capitalized at the cost to acquire the rights. For sales of mortgage loans, a portion of the cost of originating the loan is allocated to the servicing right based on relative fair value. Fair value is estimated based generally on market prices for comparable mortgage servicing contracts, when available. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Servicing assets or liabilities are amortized in proportion to and over the period of net servicing income or net servicing loss and are assessed for impairment or increased obligation based on fair value of rights compared to amortized cost at each reporting date. Impairment is determined by stratifying rights into tranches based on predominant risk characteristics, such as interest rate, loan type, and investor type. Impairment is recognized through a valuation allowance for an individual tranche, to the extent that fair value is less than the capitalized amount for the tranche. If the Bank later determines that all or a portion of the impairment no longer exists for a particular tranche, a reduction of the allowance may be recorded as an increase to income. Capitalized servicing rights are reported in other assets on the consolidated balance sheets.

Servicing fee income is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income.

## ***Foreclosed and Repossessed Assets***

Assets acquired through, or in lieu of, loan foreclosure or repossession are held for sale and are initially recorded at fair value at the date of transfer, establishing a new cost basis. Subsequent to foreclosure or repossession, valuations are periodically performed by management and the assets are carried at the lower of the carrying amount or fair value less costs to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

## ***Premises and Equipment***

Land is carried at cost. Buildings and equipment are carried at cost, less accumulated depreciation. Depreciation is computed principally by the straight-line method based upon the useful lives of the related assets which generally range from 3 to 40 years. Maintenance, repairs, and minor alterations are charged to current operations as expenditures occur and major improvements are capitalized.

## ***Bank-Owned Life Insurance***

Effective October 2007 and February 2008, the Bank purchased insurance policies on the lives of certain key officers. Bank-owned life insurance is reported at its cash surrender value, or the amount that can be realized, as of the date of the consolidated balance sheets (see Note 11).

## ***Off-Balance-Sheet Credit-Related Financial Instruments***

In the ordinary course of business, the Bank enters into commitments to extend credit, including commitments under commercial letters of credit and standby letters of credit. Such financial instruments are considered to be guarantees; however, as the amount of the liability related to such guarantees on the commitment date is considered insignificant, these commitments are generally recorded only when they are funded.

## ***Income Taxes***

Deferred income tax assets and liabilities are determined using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is determined based on the federal income tax effects of the temporary differences between the book and tax bases of various assets and liabilities and gives current recognition to changes in federal income tax rates and laws.

## ***Net Income Per Share***

Net income per basic share of common stock represents income available to common stockholders divided by the weighted-average number of common shares outstanding, which was 600,000 shares during each year.

## 2. INVESTMENT SECURITIES

The amortized cost and fair value of non-trading investment securities, including gross unrealized gains and losses, are as follows as of December 31:

<u>2008</u>	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
<b>Available-for-Sale</b>				
Government-sponsored enterprises	\$ 11,704,456	\$ 158,012	\$ 2,345	\$11,860,123
State and municipal	19,008,798	251,170	108,498	19,151,470
Mortgage-backed securities	<u>17,059,719</u>	<u>294,689</u>	<u>20,191</u>	<u>17,334,217</u>
<b>Total available-for-sale</b>	<b><u>47,772,973</u></b>	<b><u>703,871</u></b>	<b><u>131,034</u></b>	<b><u>48,345,810</u></b>
<b>Held-to-Maturity</b>				
State and municipal	1,465,946	44,588	-	1,510,534
Mortgage-backed securities	<u>186,498</u>	<u>5,966</u>	<u>133</u>	<u>192,331</u>
<b>Total held-to-maturity</b>	<b><u>1,652,444</u></b>	<b><u>50,554</u></b>	<b><u>133</u></b>	<b><u>1,702,865</u></b>
<b>Total</b>	<b><u>\$ 49,425,417</u></b>	<b><u>\$ 754,425</u></b>	<b><u>\$131,167</u></b>	<b><u>\$50,048,675</u></b>

# Notes to Consolidated Financial Statements

<u>2007</u>	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
<b>Available-for-Sale</b>				
Government-sponsored enterprises	\$ 13,861,306	\$ 46,026	\$ 33,971	\$ 13,873,361
Corporate bonds	250,133	3,416	-	253,549
State and municipal	12,294,207	101,864	81,744	12,314,327
Mortgage-backed securities	<u>17,875,976</u>	<u>62,384</u>	<u>138,303</u>	<u>17,800,057</u>
<b>Total available-for-sale</b>	<b><u>44,281,622</u></b>	<b><u>213,690</u></b>	<b><u>254,018</u></b>	<b><u>44,241,294</u></b>
<b>Held-to-Maturity</b>				
State and municipal	2,514,050	48,396	-	2,562,446
Mortgage-backed securities	<u>251,838</u>	<u>7,204</u>	<u>165</u>	<u>258,877</u>
<b>Total held-to-maturity</b>	<b><u>2,765,888</u></b>	<b><u>55,600</u></b>	<b><u>165</u></b>	<b><u>2,821,323</u></b>
<b>Total</b>	<b><u>\$ 47,047,510</u></b>	<b><u>\$ 269,290</u></b>	<b><u>\$254,183</u></b>	<b><u>\$ 47,062,617</u></b>

Investment securities with carrying values of approximately \$26,754,000 and \$17,562,000 at December 31, 2008 and 2007, respectively, were pledged to secure public deposits or for other purposes as permitted or required by law.

The amortized cost and fair values of available-for-sale securities and held-to-maturity securities by contractual maturity at December 31, 2008 is summarized as follows:

	<u>Amortized Cost</u>	<u>Fair Value</u>
<b>Available-for-Sale</b>		
Due in one year or less	\$ -	\$ -
Due after one year through five years	3,126,779	3,231,077
Due after five years through ten years	7,971,452	8,000,732
Due after ten years	<u>19,615,023</u>	<u>19,779,784</u>
Subtotal	30,713,254	31,011,593
Mortgage-backed securities	<u>17,059,719</u>	<u>17,334,217</u>
<b>Total</b>	<b><u>\$47,772,973</u></b>	<b><u>\$48,345,810</u></b>



# Notes to Consolidated Financial Statements

	<b>Amortized Cost</b>	<b>Fair Value</b>
<b>Held-to-Maturity</b>		
Due in one year or less	\$ 511,946	\$ 517,738
Due after one year through five years	288,000	301,567
Due after five years through ten years	481,000	501,061
Due after ten years	185,000	190,168
 Subtotal	 1,465,946	 1,510,534
Mortgage-backed securities	186,498	192,331
 <b>Total</b>	 <b>\$ 1,652,444</b>	 <b>\$ 1,702,865</b>

Because of their variable payments, mortgage-backed securities are not reported by a specific maturity group. Proceeds from sales of available-for-sale securities amounted to \$ -0- and \$2,191,099 in 2008 and 2007, respectively. Gross realized gains amounted to \$ -0- and \$7,841 in 2008 and 2007, respectively. There were no gross realized losses during either year.

Management evaluates investment securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to, among other factors, (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the positive intent and ability of the Bank to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Information pertaining to securities with unrealized losses aggregated by investment category and the length of time that individual securities have been in a continuous loss position is summarized as follows at December 31:

	<u>Less Than Twelve Months</u>		<u>Over Twelve Months</u>		<b>Total Unrealized Losses</b>
	<b>Unrealized Losses</b>	<b>Fair Value</b>	<b>Unrealized Losses</b>	<b>Fair Value</b>	
<b>2008</b>					
<b>Securities available-for-sale</b>					
Government-sponsored enterprises	\$ 2,345	\$ 1,565,890	\$ -	\$ -	\$ 2,345
State and municipal	81,710	4,645,149	26,788	470,506	108,498
Mortgage-backed securities	16,341	2,088,092	3,850	913,640	20,191
 <b>Total securities available-for-sale</b>	 <b>\$ 100,396</b>	<b>\$ 8,229,131</b>	<b>\$ 30,638</b>	<b>\$ 1,384,146</b>	<b>\$ 131,034</b>

# Notes to Consolidated Financial Statements

	<u>Less Than Twelve Months</u>		<u>Over Twelve Months</u>		<u>Total Unrealized Losses</u>
	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	
<b><u>2008</u></b>					
<b>Securities held-to-maturity</b>					
Mortgage-backed securities	<u>\$ 133</u>	<u>\$ 73,595</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 133</u>
<b><u>2007</u></b>					
<b>Securities available-for-sale</b>					
Government-sponsored enterprises	\$ 2,847	\$ 4,035,120	\$ 31,124	\$ 3,169,201	\$ 33,971
State and municipal	38,813	3,124,080	42,931	1,497,397	81,744
Mortgage-backed securities	-	-	138,303	11,545,145	138,303
<b>Total securities available-for-sale</b>	<u>\$ 41,660</u>	<u>\$ 7,159,200</u>	<u>\$ 212,358</u>	<u>\$ 16,211,743</u>	<u>\$ 254,018</u>
<b>Securities held-to-maturity</b>					
Mortgage-backed securities	<u>\$ 165</u>	<u>\$ 35,327</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 165</u>

At December 31, 2008, the Bank had two debt securities in a position of unrealized losses with aggregate depreciation of 5% or more of the Bank's amortized cost basis. The Bank has the positive intent and ability to hold these available-for-sale investment securities until maturity or forecasted market recovery, and full collection of amounts due according to the contractual terms of the debt is expected by management; therefore, the Bank does not consider these investments to be other-than-temporarily impaired at December 31, 2008.

## 3. LOANS

The Bank grants commercial, consumer, and residential mortgage loans to customers primarily in certain South Central Michigan counties, principally Ingham, Eaton, and Clinton. The ability of the Bank's debtors to honor their contracts is generally dependent upon the real estate and general economic conditions in this area. While substantially all of the consumer and residential loans are secured by various forms of collateral including real estate and consumer property, with commercial loans secured primarily by business assets and personal guarantees, borrower cash flow is the primary source of repayment. A small portion of loans are unsecured.

Major loan classifications are summarized as follows as of December 31:

	<u>2008</u>	<u>2007</u>
Mortgage loans on real estate		
Residential 1-4 family	\$ 66,142,586	\$ 65,546,381
Commercial	88,054,375	68,354,369
Construction	5,192,710	8,342,577
Equity lines of credit	<u>3,149,301</u>	<u>5,065,963</u>
Total mortgage loans on real estate	162,538,972	147,309,290
Commercial	18,987,651	18,723,838
Consumer installment loans	<u>7,671,392</u>	<u>7,395,532</u>
Total loans	189,198,015	173,428,660
Less		
Allowance for loan losses	2,550,000	1,800,000
Net deferred loan origination fees	<u>23,370</u>	<u>24,066</u>
<b>Net loans</b>	<b><u>\$186,624,645</u></b>	<b><u>\$171,604,594</u></b>

At December 31, 2008 scheduled maturities of loans with fixed rates of interest are summarized as follows:

One year or less	\$ 18,329,165
One to five years	95,911,533
Over five years	<u>46,914,113</u>
<b>Total</b>	<b><u>\$161,154,811</u></b>

Variable rate loans of \$28,043,204 reprice annually or more frequently.

# Notes to Consolidated Financial Statements

The following is a summary of information pertaining to impaired and non-accrual loans as of December 31 or for the year then ended:

	<u>2008</u>	<u>2007</u>
<b>Impaired loans:</b>		
Total impaired loans with a valuation allowance	<u>\$ 2,190,427</u>	<u>\$ 1,167,097</u>
Valuation allowance related to impaired loans	<u>\$ 611,035</u>	<u>\$ 274,106</u>
Average investment in impaired loans	<u>\$ 2,475,251</u>	<u>\$ 528,674</u>
Interest income recognized on impaired loans	<u>\$ 118,208</u>	<u>\$ 84,995</u>
Interest income recognized on a cash basis on impaired loans	<u>\$ 97,750</u>	<u>\$ 87,366</u>
<b>Nonperforming loans:</b>		
Loans on nonaccrual status	<u>\$ 4,117,183</u>	<u>\$ 1,265,576</u>
Loans past due over 90 days still on accrual	<u>\$ -</u>	<u>\$ 495,741</u>

No additional funds were committed to be advanced in connection with impaired loans.

Nonperforming loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

#### 4. ALLOWANCE FOR LOAN LOSSES

The following is a summary of the changes in the allowance for loan losses during the years ended December 31:

	<u>2008</u>	<u>2007</u>
<b>Balance, beginning of year</b>	<b>\$ 1,800,000</b>	<b>\$ 1,700,000</b>
Loans charged off	(794,409)	(587,124)
Recoveries	<u>86,724</u>	<u>91,414</u>
Net charge offs	(707,685)	(495,710)
Provision for loan losses	<u>1,457,685</u>	<u>595,710</u>
<b>Balance, end of year</b>	<b><u>\$ 2,550,000</u></b>	<b><u>\$ 1,800,000</u></b>

## 5. LOAN SERVICING

The Bank services loans for others which generally consists of collecting mortgage payments, maintaining escrow accounts, disbursing payments to investors and taxing authorities, and processing foreclosures. Loans serviced for others are not included in the accompanying consolidated balance sheets. The unpaid principal balances of mortgages and other loans serviced for others were approximately \$19,625,000 and \$15,974,000 at December 31, 2008 and 2007, respectively.

The net carrying values of mortgage servicing rights were approximately \$95,000 and \$86,000 at December 31, 2008 and 2007, respectively. The activity pertaining to mortgage servicing rights was not significant during 2008 or 2007.

## 6. PREMISES AND EQUIPMENT

A summary of the cost and accumulated depreciation of premises and equipment is as follows at December 31:

	<b>2008</b>	<b>2007</b>
Land and improvements	\$ 2,002,710	\$ 1,890,441
Buildings and improvements	3,935,986	3,797,035
Furniture and equipment	3,070,761	2,966,181
Total premises and equipment	9,009,457	8,653,657
Less accumulated depreciation	4,123,158	3,854,823
<b>Premises and equipment, net</b>	<b>\$ 4,886,299</b>	<b>\$ 4,798,834</b>

Depreciation expense amounted to \$320,904 and \$320,360 in 2008 and 2007, respectively.

# Notes to Consolidated Financial Statements

## 7. DEPOSITS

The following is a summary of the distribution of deposits at December 31:

	<u>2008</u>	<u>2007</u>
<b>Interest bearing</b>		
NOW accounts	\$ 15,159,079	\$ 13,738,114
Savings	55,460,262	47,363,399
Time, \$100,000 and over	52,265,421	50,571,283
Other time	<u>63,492,556</u>	<u>63,484,919</u>
<b>Total interest bearing</b>	186,377,318	175,157,715
Noninterest bearing demand	<u>29,196,922</u>	<u>29,023,918</u>
<b>Total deposits</b>	<b><u>\$215,574,240</u></b>	<b><u>\$204,181,633</u></b>

Interest expense on time deposits issued in denominations of \$100,000 or more was \$2,183,216 and \$2,445,081 in 2008 and 2007, respectively.

Scheduled maturities of time deposits for each of the five years succeeding December 31, 2008 and thereafter are summarized as follows:

2009	\$ 57,197,489
2010	29,272,189
2011	10,230,272
2012	8,582,728
2013	10,321,880
Thereafter	<u>153,419</u>
<b>Total</b>	<b><u>\$115,757,977</u></b>

## 8. FHLB ADVANCES

Federal Home Loan Bank advances are collateralized by a blanket lien on all qualified 1-to-4 family whole mortgage loans and U.S. government agency securities with combined carrying values of approximately \$55,248,000 and \$16,471,000 at December 31, 2008 and 2007, respectively. During 2008, the Bank increased the amount of collateral pledged to the FHLB to increase the Bank's borrowing limit to create the possibility of additional liquidity. Required principal payments are \$1,000,000 in 2009, \$5,000,000 in 2010, \$8,000,000 in 2011, \$5,000,000 in 2012, \$7,000,000 in 2013, and \$100,000 in 2021. Interest is charged on these advances at fixed annual rates ranging from 2.74% to 4.92%. At December 31, 2008, the Bank also had \$7,000,000 in borrowing availability under short-term lines of credit.

## 9. FEDERAL INCOME TAXES

The provision for federal income taxes consists of the following components for the years ended December 31:

	<b>2008</b>	<b>2007</b>
Currently payable	\$ 568,000	\$ 512,000
Deferred benefit	(263,000)	(156,000)
<b>Total provision</b>	<b>\$ 305,000</b>	<b>\$ 356,000</b>

A reconciliation of the provision for federal income taxes and the amount computed by applying the statutory federal income tax rates to income before federal income taxes is as follows for the years ended December 31:

	<b>2008</b>	<b>2007</b>
Income taxes at statutory rate	\$ 547,000	\$ 570,000
Effect of tax-exempt interest income	(225,000)	(245,000)
Effect of nondeductible interest expense	31,000	43,000
Other reconciling amounts	(48,000)	(12,000)
<b>Income taxes reported</b>	<b>\$ 305,000</b>	<b>\$ 356,000</b>

The components of the net deferred tax asset included within other assets resulted from the following temporary differences between the carrying amounts of assets and liabilities for federal income tax and financial reporting purposes as of December 31:

	<b>2008</b>	<b>2007</b>
<b>Deferred tax assets:</b>		
Allowance for loan losses	\$ 697,701	\$ 417,881
Deferred compensation	116,249	130,838
Unrealized loss on available-for-sale securities	-	13,712
Other	156,279	89,025
<b>Total deferred tax assets</b>	<b>970,229</b>	<b>651,456</b>
<b>Deferred tax liabilities:</b>		
Premises and equipment	(320,788)	(259,398)
Mortgage servicing rights	(32,096)	(29,297)
Prepaid expenses	(40,854)	(35,558)
FHLB stock	(25,645)	(25,645)
Unrealized gain on available-for-sale securities	(194,765)	-
<b>Total deferred tax liabilities</b>	<b>(614,148)</b>	<b>(349,898)</b>
<b>Net deferred tax asset</b>	<b>\$ 356,081</b>	<b>\$ 301,558</b>

# Notes to Consolidated Financial Statements

In July 2006, the Financial Accounting Standards Board issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (“FIN No. 48”), an interpretation of Statement of Financial Accounting Standards No. 109, *Accounting for Income Taxes*. FIN No. 48 seeks to reduce the significant diversity in practice associated with financial statement recognition and measurement in accounting for income taxes and prescribes a recognition threshold and measurement attribute for disclosure of tax positions taken or expected to be taken on an income tax return, in order for those tax provisions to be recognized in the Bank’s financial statements. The adoption of FIN No. 48 in 2007 had no effect on the Corporation’s financial statements for either 2008 or 2007.

The Corporation and its subsidiaries are subject to U.S. federal income tax. The Corporation is no longer subject to examination by taxing authorities for years before 2005. The Corporation does not expect the total amount of unrecognized tax benefits to significantly increase in the next twelve months.

The Corporation recognizes interest and/or penalties related to income tax matters in income tax expense. The Corporation does not have any amounts accrued for interest and penalties at December 31, 2008 and is not aware of any claims for such amounts by federal income tax authorities.

## 10. NONINTEREST INCOME

Noninterest income consists of the following amounts for the years ended December 31:

	<u>2008</u>	<u>2007</u>
Fees and service charges	\$ 1,236,010	\$ 1,155,175
Gain on loans sold	35,051	9,263
Other	<u>423,455</u>	<u>220,077</u>
<b>Total noninterest income</b>	<b><u>\$ 1,694,516</u></b>	<b><u>\$ 1,384,515</u></b>



## 11. EMPLOYEE BENEFIT PLANS

### **Profit Sharing**

The Bank sponsors a profit sharing plan covering employees who work 1,000 or more hours per year, have one or more years of continuous service, and who are 21 or older. Contributions to the plan are based on a percentage of eligible salaries, limited to the amount deductible for federal income tax purposes. Contributions to the profit sharing plan are determined annually by the Board of Directors. The cost of the plan was \$122,000 and \$119,000 in 2008 and 2007, respectively.

### **Deferred Compensation**

The Bank also maintains two executive deferred compensation plans for certain officers and directors. The first plan includes participants that elected to defer compensation over eight years in exchange for a predetermined benefit after retirement. During 2003, a second plan was implemented to fund a defined contribution for selected employees at the discretion of the Board of Directors. Plan expenses are allocated over years of service or based upon the current amount of the defined contributions. Expense for these plans was approximately \$22,000 and \$24,000 in 2008 and 2007, respectively.

### **Bank-Owned Life Insurance**

Effective October 2007, the Bank invested \$3,600,000 in a single premium, bank-owned, endorsement split-dollar, whole life insurance program. Effective February 2008, the Bank invested \$1,400,000 in a separate single premium, bank-owned, endorsement split-dollar, whole life insurance program. Bank-owned life insurance is an alternative investment vehicle, generally non-liquid, which may produce additional earnings to offset, and later fund, various employee supplemental benefit expenses. The cash surrender value of these policies were approximately \$5,271,000 and \$3,641,000 at December 31, 2008 and 2007, respectively. The earnings on the policies are not taxed unless withdrawn or surrendered prior to the death of the insured. The increase in cash surrender value of the policies, which was approximately \$229,000 and \$41,000 in 2008 and 2007, respectively, is included in noninterest income in the accompanying consolidated statements of income.

As of December 31, 2008, the nature and amount of benefits promised by the Bank to the covered officers had not yet been finalized. If determined to be necessary based on the nature and amount of benefits promised by the Bank (once finalized), an accrued liability would begin to be recorded effective the later of the date the employee benefits are specified, or January 1, 2009.

## 12. RELATED PARTY TRANSACTIONS

### Loans

In the ordinary course of business, the Bank grants loans to certain directors and executive officers and their affiliates. Annual activity approximated the following amounts during the years ended December 31:

	<u>2008</u>	<u>2007</u>
Beginning balance, January 1	\$ 1,865,000	\$ 1,324,000
New loans	238,000	1,682,000
Repayments	<u>(332,000)</u>	<u>(1,141,000)</u>
<b>Ending balance, December 31</b>	<b><u>\$ 1,771,000</u></b>	<b><u>\$ 1,865,000</u></b>

### Deposits

Deposits of Bank directors and executive officers and their affiliates were approximately \$1,621,000 and \$1,743,000 at December 31, 2008 and 2007, respectively.

### Leases

Through mid-2007, the Bank leased operational office space from a Director of the Corporation. Rent expense was \$ -0- and \$18,205 in 2008 and 2007, respectively.

The Bank rents storage space on a month-to-month basis from another Director of the Corporation for approximately \$4,000 annually.

## 13. SUPPLEMENTAL CASH FLOWS INFORMATION

### Non-Cash Investing Activities

During 2008 and 2007 collateral was foreclosed and repossessed related to loans receivable of approximately \$132,000 and \$243,000, respectively, which amounts were then transferred to foreclosed and repossessed assets.

## **Other Cash Flows Information**

Cash paid for interest and federal income taxes amounted to the following during the years ended December 31:

	<b>2008</b>	<b>2007</b>
Interest	\$ 6,761,575	\$ 7,123,579
Federal income taxes	\$ 775,441	\$ 545,800

## **14. OFF-BALANCE SHEET ACTIVITIES**

### **Credit-Related Financial Instruments**

The Bank is a party to credit related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss is represented by the contractual amount of these commitments. The Bank follows the same credit policy in making commitments, including collateral, as it does for on-balance sheet instruments; no significant losses are anticipated as a result of these commitments.

At December 31, 2008 and 2007, the following financial instruments were outstanding whose contract amounts represent credit risk:

	<b>Contract Amount</b>	
	<b>2008</b>	<b>2007</b>
Unfunded commitments under lines of credit	\$ 19,133,778	\$ 21,061,032
Commitments to grant loans	9,415,145	11,408,691
Commitments under overdraft protection agreements	3,405,379	3,449,314
Commercial and standby letters of credit	158,364	154,400

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Bank, is based on management's credit evaluation of the customer.

Unfunded commitments under commercial lines-of-credit, revolving credit lines, and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines-of-credit are generally uncollateralized and usually contain a specified maturity date and may not be drawn upon to the total extent to which the Bank is committed.

Commercial and standby letters-of-credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those letters-of-credit are primarily issued to support public and private borrowing arrangements. Essentially all letters-of-credit issued have expiration dates within one year. The credit risk involved in issuing letters-of-credit is essentially the same as that involved in extending loan facilities to customers. The Bank generally holds collateral supporting those commitments if deemed necessary and at December 31, 2008 and 2007 such collateral amounted to approximately \$201,000 and \$180,000, respectively. Guarantees that are not derivative contracts are recorded on the Bank's consolidated balance sheet at their fair value at inception. The Bank considers standby letters of credit to be guarantees; however, since the amount of the estimated liability related to such guarantees on the commitment date is not significant, a liability related to such guarantees is not recognized at December 31, 2008.

## 15. ON BALANCE SHEET DERIVATIVE INSTRUMENTS

### *Interest Rate Risk Management – Derivative Instruments not Designated as Hedging Instruments*

Certain derivative instruments do not, or are not designated to, meet Statement of Financial Accounting Standards No. 133 hedging requirements. These undesignated derivative instruments are recognized on the consolidated balance sheet at fair value, with changes in fair value recorded in other noninterest income.

### *Derivative Loan Commitments*

Mortgage loan commitments are referred to as derivative loan commitments if the loan that will result from exercise of the commitment will be held for sale upon funding. The Bank enters into commitments to fund residential mortgage loans at specified times in the future, with the intention that these loans will subsequently be sold in the secondary market. A mortgage loan commitment binds the Bank to lend funds to a potential borrower at a specified interest rate and within a specified period of time, generally up to 60 days after inception of the rate-lock.

Outstanding derivative loan commitments expose the Bank to the risk that the price of the loans arising from exercise of the loan commitment might decline from inception of the rate lock to funding of the loan due to increases in mortgage interest rates. If interest rates increase, the value of these loan commitments decreases. Conversely, if interest rates decrease, the value of these loan commitments increases. The notional amount of undesignated mortgage loan commitments was approximately \$ -0- and \$87,000 at December 31, 2008 and 2007, respectively.

## ***Forward Loan Sale Commitments***

To protect against the price risk inherent in derivative loan commitments, the Bank utilizes both “mandatory delivery” and “best efforts” forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments.

With a “mandatory delivery” contract, the Bank commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. If the Bank fails to deliver the amount of mortgages necessary to fulfill the commitment by the specified date, it is obligated to pay a “pair-off” fee, based on then-current market prices, to the investor to compensate the investor for the shortfall.

With a “best efforts” contract, the Bank commits to deliver an individual mortgage loan of a specified principal amount and quality to an investor if the loan to the underlying borrower closes. Generally, the price the investor will pay the seller for an individual loan is specified prior to the loan being funded (e.g., on the same day the lender commits to lend funds to a potential borrower).

The Bank expects that these forward loan sale commitments will experience changes in fair value opposite to the change in fair value of derivative loan commitments. The notional amount of undesignated forward loan sale commitments was \$ -0- and \$87,000 at December 31, 2008 and 2007, respectively.

The fair values of the rate-lock loan commitments related to the origination or acquisition of mortgage loans that will be held for sale and the forward loan sale commitments are deemed insignificant by management and, accordingly, are not recognized in these consolidated financial statements.

## ***Collateral Requirements***

To reduce credit risk related to the use of derivative instruments, the Bank might deem it necessary to obtain collateral. The amount and nature of the collateral obtained is based on the Bank’s credit evaluation of the customer. If the counterparty does not have the right and ability to redeem the collateral or the Bank is permitted to sell or re-pledge the collateral on short notice, the Bank records the collateral on the consolidated balance sheet at fair value with a corresponding obligation to return it.

## 16. REGULATORY REQUIREMENTS

### **Capital Requirements**

The Corporation (on a consolidated basis) and the Bank are subject to various regulatory capital requirements, including restrictions on dividends, administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, capital, and certain off-balance-sheet items as defined in the regulations and calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measurements established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and Tier 1 capital to average assets (as defined). Management believes, as of December 31, 2008 and 2007, that the Corporation (on a proforma basis in 2007) and the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2008, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Bank's category. The Bank's actual capital amounts and ratios as of December 31, 2008 and 2007 are also presented in the table.

# Notes to Consolidated Financial Statements

<u>As of December 31, 2008</u>	<u>Actual</u>		<u>Minimum Capital Requirement</u>		<u>Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
	(Dollars in thousands)					
Total capital to risk weighted assets						
Consolidated	\$ 25,656	13.81%	\$ 14,867	8.0%	\$ N/A	N/A%
The Dart Bank	25,647	13.80	14,867	8.0	18,585	10.0
Tier 1 capital to risk weighted assets						
Consolidated	23,330	12.55	7,434	4.0	N/A	N/A
The Dart Bank	23,321	12.55	7,434	4.0	11,151	6.0
Tier 1 capital to average assets						
Consolidated	23,330	8.92	10,461	4.0	N/A	N/A
The Dart Bank	23,321	8.92	10,461	4.0	13,076	5.0
 <b><u>As of December 31, 2007 (see Note 20)</u></b>						
Total capital to risk weighted assets						
Consolidated (Proforma)	\$ 24,852	14.85%	\$ 13,389	8.0%	\$ N/A	N/A%
The Dart Bank	24,852	14.85	13,389	8.0	16,737	10.0
Tier 1 capital to risk weighted assets						
Consolidated (Proforma)	23,052	13.77	6,695	4.0	N/A	N/A
The Dart Bank	23,052	13.77	6,695	4.0	10,042	6.0
Tier 1 capital to average assets						
Consolidated (Proforma)	23,052	9.63	9,572	4.0	N/A	N/A
The Dart Bank	23,052	9.63	9,572	4.0	11,965	5.0

## **Restrictions on Cash and Amounts Due from Banks**

The Bank is required by regulatory agencies to maintain legal cash reserves based on the level of certain customer deposits. Required reserve balances were \$930,000 and \$868,000 at December 31, 2008 and 2007, respectively.

## **Regulatory Capital Transfers**

During 2008 and 2007, prior to the reorganization described in Note 20, the Bank effected capital transfers of \$3,000,000 and \$4,000,000, respectively, from retained earnings to common stock in order to increase its legal lending limit.

## 17. CONTINGENCIES

### **Litigation**

The Corporation may be party to litigation arising during the normal course of business. There were no claims outstanding as of December 31, 2008 that in management's opinion would have a material effect on the consolidated financial statements.

### **Environmental Issues**

As a result of acquiring real estate in foreclosure proceedings, the Bank is subject to potential claims and possible legal proceedings involving environmental matters. No such claims have been asserted at December 31, 2008.

## 18. FAIR VALUE

The Corporation utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Investments in available-for-sale securities, trading securities, derivatives (if material), and certain liabilities are recorded at fair value on a recurring basis. Additionally, from time to time, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as held-for-sale loans, investments in foreclosed assets, mortgage servicing rights, and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.

### **Fair Value Hierarchy**

Under SFAS 157, the Corporation groups assets and liabilities at fair value into three categories, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1: Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2: Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3: Valuation is generated from model-based techniques that use at least one significant assumption not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in pricing the asset or liability.



Following is a description of the valuation methodologies used for assets and liabilities recorded at fair value.

**Investment Securities:** Investment securities are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions, and other factors such as credit loss and liquidity assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets, and money market funds. Level 2 securities include mortgage-backed securities issued by government-sponsored entities, municipal bonds, and corporate debt securities traded in active markets. Securities classified as Level 3 include securities in less liquid markets, including illiquid markets in some instances.

**Loans:** The Corporation does not record loans at fair value on a recurring basis. However, from time to time, a loan is considered impaired and an allowance for loan losses is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan agreement are considered impaired. Once a loan is identified as individually impaired, management measures impairment in accordance with SFAS No. 114, *Accounting by Creditors for Impairment of a Loan* ("SFAS 114"). The fair value of impaired loans is estimated using one of several methods, including collateral value, market value of similar debt, enterprise value, liquidation value, and discounted cash flows. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans. At December 31, 2008, substantially all of the total impaired loans were evaluated based on the fair value of the collateral. Impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Corporation reports the impaired loan as nonrecurring Level 2. When a current appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Corporation reports the impaired loan as nonrecurring Level 3.

**Loan Servicing Rights:** Loan servicing rights are subject to impairment testing. A valuation model, which utilizes a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and a discount rate determined by management, is used for impairment testing. If the valuation model reflects a value less than the carrying value, loan servicing rights are adjusted to fair value through a valuation allowance as determined by the model. As such, the Company classifies loan servicing rights subjected to nonrecurring fair value adjustments as Level 3.

## **Assets and Liabilities Recorded at Fair Value on a Recurring Basis**

The table below presents the recorded amount of assets and liabilities measured at fair value on a recurring basis:

<b>December 31, 2008</b>	<b><u>Total</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Investment securities	\$ 48,345,810	\$ -	\$ 48,345,810	\$ -

## **Assets and Liabilities Recorded at Fair Value on a Nonrecurring Basis**

The following table presents the carrying value of those assets measured at fair value on a nonrecurring basis, for which impairment was recognized in the current year.

<b>December 31, 2008</b>	<b><u>Total Carrying Value</u></b>	<b><u>Level 1</u></b>	<b><u>Level 2</u></b>	<b><u>Level 3</u></b>
Loans (1)	\$ 2,190,427	\$ -	\$ 2,190,427	\$ -

(1) Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$2,801,462, resulting in an additional provision for loan losses of \$611,035 for the year.

## **19. FAIR VALUES OF ALL FINANCIAL INSTRUMENTS**

Disclosure of the estimated fair values of financial instruments, which differ from their carrying values, often requires the use of estimates. In cases where quoted market prices are not available, the Corporation uses present value techniques to estimate the fair values of financial instruments. These valuation methods require considerable judgment, and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used. Accordingly, the estimated amounts provided herein do not necessarily indicate amounts which could be realized in a current exchange. Furthermore, as the Corporation typically holds the majority of its financial instruments until maturity, it does not expect to realize all of the estimated amounts disclosed. The disclosures also do not include estimated fair value amounts for items which are not defined as financial instruments, but which have significant value. These include such items as core deposit intangibles, the future earnings of significant customer relationships, and the value of other fee-generating businesses. The Corporation believes the imprecision of an estimate could be significant.

Following is a description of the methods and assumptions used in estimating fair value disclosures for financial instruments:

## **Cash and Cash Equivalents**

The carrying amounts of cash and short-term instruments approximate fair values.

## **Interest Bearing Deposits in Banks**

The carrying amounts of interest-bearing deposits maturing within ninety days approximate their fair values. Fair values of other interest-bearing deposits are estimated using discounted cash flow analysis based on current rates for similar types of deposits.

## **Investment Securities and Federal Home Loan Bank (FHLB) Stock**

Fair values for securities, excluding Federal Home Loan Bank Stock, are generally based on quoted market prices, as described in Note 18. The carrying value of Federal Home Loan Bank Stock approximates fair value.

## **Loans Receivable**

For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for other loans (e.g., real estate mortgage, agricultural, commercial, and installment) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The resulting amounts are adjusted to estimate the effect of declines, if any, in the credit quality of borrowers since the loans were originated. Fair values for non-performing loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

## **Accrued Interest Receivable**

The carrying amounts reported on the consolidated statements of financial position for accrued interest receivable approximate their fair value.

## **Interest and Noninterest Bearing Deposit Liabilities**

The fair values for demand deposits (i.e., interest and noninterest bearing checking, savings, and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for interest-bearing deposits (time deposits) with defined maturities are based on the discounted value of contractual cash flows, using interest rates currently being offered for deposits of similar maturities. The fair values for variable-interest rate certificates of deposit approximate their carrying value.

## **Mortgage Servicing Rights**

Fair value is determined using prices for similar assets with similar characteristics, when available, or based upon discounted cash flow analysis.

## **FHLB Borrowings**

The fair values of the Bank's FHLB borrowings are estimated using discounted cash flow analyses based on the Bank's current incremental borrowing rates for similar types of borrowing arrangements.

## **Accrued Interest**

The carrying amounts reported on the consolidated balance sheets approximate fair values.

## **Off-Balance Sheet Credit-Related Instruments**

The Bank's unused loan commitments, standby letters of credit and undisbursed loans have no carrying amount and have been estimated to have no realizable fair value. Historically, a majority of the unused loan commitments have not been drawn upon and, generally, the Bank does not receive fees in connection with these commitments.

# Notes to Consolidated Financial Statements

The carrying values and estimated fair values of financial instruments are summarized as follows (in thousands) as of December 31:

	2008		2007	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
<b>Financial assets</b>				
Cash and due from banks	\$ 4,909	\$ 4,909	\$ 4,285	\$ 4,285
Federal funds sold	7,166	7,166	867	867
Interest-bearing deposits with banks	3,860	3,895	4,255	4,259
Investment securities	49,998	50,049	47,007	47,063
Loans, net	186,625	191,255	171,605	173,068
FHLB stock	1,305	1,305	766	766
Mortgage servicing rights	94	94	86	86
Accrued interest receivable	1,204	1,204	1,215	1,215
<b>Financial liabilities</b>				
Noninterest bearing deposits	186,377	186,377	175,158	175,158
Interest bearing deposits	29,197	30,021	29,024	29,439
FHLB advances	26,100	26,641	11,100	11,100
Accrued interest payable	566	566	723	723

For further information regarding the Corporation's determination of fair value, including financial instruments recorded at fair value under SFAS 157, refer to Note 18.

## 20. REORGANIZATION AND RECAPITALIZATION

In November 2007, Dart Financial Corporation was formed to operate as a registered bank holding company. As part of the reorganization and recapitalization plan, all of the 600,000 issued and outstanding shares of The Dart Bank common stock (\$5 par value) were exchanged on a share-for-share basis for Corporation (no par value) common stock on July 1, 2008. The reorganization was recorded at net book value and, accordingly, there was no change in carrying amounts.

# Notes to Consolidated Financial Statements

For the earliest period presented in these consolidated financial statements, common stock and additional paid-in capital have been restated to reflect the recapitalization as follows:

	<u>Common Stock</u>		<u>Additional</u>	<u>Retained</u>
	<u>Shares</u>	<u>Amount</u>	<u>Paid-in</u>	<u>Earnings</u>
			<u>Capital</u>	
January 1, 2007 balances, as previously reported	600,000	\$ 3,000,000	\$ 7,000,000	\$ 13,017,256
Share-for-share exchange of common stock	-	7,000,000	(7,000,000)	-
Retroactive reclassification of Bank regulatory transfers effected in 2008 and 2007 prior to the reorganization	-	7,000,000	-	(7,000,000)
<b>January 1, 2007 balances, as restated</b>	<b><u>600,000</u></b>	<b><u>\$ 17,000,000</u></b>	<b><u>\$ -</u></b>	<b><u>\$ 6,017,256</u></b>

\* \* \* \* \*

## 2008 Management Team

Terrance Augustine .....	<i>Commercial Loan Officer</i>
Trina Austin .....	<i>Assistant Manager/Holt</i>
Debra Borst .....	<i>Accounting Officer</i>
Colleen Briggs .....	<i>Consumer Lender</i>
Scott Cameron .....	<i>Credit Analyst</i>
Michelle Carpenter .....	<i>Office Manager/Mason</i>
Scott Cornell .....	<i>IT Officer</i>
Melanie Dart .....	<i>Personal Banker III</i>
Rollin Dart .....	<i>Chairman Emeritus/Community Relations Officer</i>
Mark Emmert .....	<i>Vice President</i>
Craig Goble .....	<i>Vice President</i>
Cindy Hamilton .....	<i>Vice President</i>
Kimberly Harless .....	<i>Office Manager/Holt</i>
Mark Howe .....	<i>Vice President</i>
Tammy Jenks .....	<i>Assistant Manager/Grand Ledge</i>
Peter Kubacki .....	<i>President and CEO</i>
Devin Lavengood .....	<i>Office Manager/Grand Ledge</i>
Nanette Listing .....	<i>Assistant Vice President</i>
Debra Miles .....	<i>Vice President</i>
John Morris .....	<i>Commercial Loan Officer</i>
Sally Rae .....	<i>Executive Vice President</i>
Karla Spoor .....	<i>Assistant Vice President</i>
Sharon Thompson .....	<i>Assistant Vice President</i>
Mary Tressel .....	<i>Special Assets Officer</i>
Timothy Walling .....	<i>Vice President</i>
Jacob Walters .....	<i>Senior Credit Analyst</i>
Susan Webster .....	<i>Loan Operations Officer</i>

**Terrance Augustine**

SBA Lenders Conference  
Underwriting and Collections Conference  
MBA Business Lending Conference  
GSB: Nine Steps to Better Loan Pricing—  
Part 1

**Trina Austin**

Handling Power of Attorney Documents  
Managing Change Effectively

**Britney Barry**

Principles of Banking

**Debra Borst**

MBA IRS Tax Reporting and Withholding  
Microsoft Word Pack Training  
ProfitStar: Training

**Colleen Briggs**

2008 FHLBI Community  
Lending Initiatives  
Underwriting and Collections Conference

**Elfie Cairns**

Underwriting and Collections Conference

**Scott Cameron**

MBA Credit Analysis  
for Small Business Lending  
GSB: Nine Steps to Better Loan Pricing  
Commercial Real Estate Appraisals

**Michelle Carpenter**

60+ Fraud Target Teleconference

**Miranda Cloud**

MBA Advanced Distribution Issues

**Melanie Dart**

Sales Workshop I

**Faith Easton**

Handling Power of Attorney Documents  
MACB Conference  
MBA Advanced Distribution Issues

**Diana Ebare**

Microsoft Word Pack Training

**Mark Emmert**

Managing Change Effectively  
Senior Lender Forum  
MACB Lending Symposium  
Symposium on Banking Issues  
During Challenging Times  
Advanced Loan Workout Roundtable  
Statement Analyzer Workshop  
MBA Michigan Banking Summit  
MBA Grass Roots Delegation  
GSB: Nine Steps to Better Loan Pricing  
Baker Hill Summit  
MBA: Managing Commercial  
Real Estate Portfolio

**Deborah Fedewa**

MBA Advanced Distribution Issues

**Crystal Gabrielse**

First Time Supervisor Skills

**Craig Goble**

Construction Lending  
GSB: Nine Steps to Better Loan Pricing

**Cindy Hamilton**

Bank Secrecy Act School  
ACH Risk and Compliance  
Banking and White Collar Crime  
Conference  
MBA Audit and Compliance Conference  
BSA/AML Boot Camp

**Kim Harless**

Customer Experience Matters!  
Human Resources Management  
Managing Regulatory Risk  
Behavioral Principles  
for Improving Productivity  
Alternative Investment Products  
Trusts and Estates  
Managing Conflict at Work  
Bank Regulation  
Perry School of Banking

**Mark Howe**

Excel Level 2  
Construction Lending  
Lansing Management Conference  
MBA Business Lending Conference  
SBA Lenders Conference  
Motivation Skills for Managers  
Nine Steps to Better Loan Pricing

**Tammy Jenks**

Handling Power of Attorney Documents  
Beyond the Essentials: Moving IRA Assets  
IRA Essentials

**Natasha Kirchmeier**

Excel Level 2  
Microsoft Word Pack Training  
MACB Conference

**Peter Kubacki**

Employee Incentive  
and Motivational Strategies  
MBA Bank Management Conference  
MACB Conference

**Amy Lane**

Microsoft Office Training  
Excel 2000: Level 1

**Devin Lavengood**

Achieving Success in Any Market  
MBA: HMDA  
MACB Conference

**Nanette Listing**

IRA Essentials  
Excel Level 2  
ACH Risk and Compliance  
Banking and White Collar Crime  
Conference  
TPA Payments  
BSA/AML Boot Camp  
60+ Fraud Target Teleconference  
ACH Concepts Conference  
Microsoft Word Pack Training  
ACH Rules That Impact  
Community Banks



MBA Advanced Distribution Issues

BankersOnline:  
Depository Banks Perspective

**Angela McPhail**

Handling Power of Attorney Documents  
IRA Essentials

**Teri Meyers**

Handling Power of Attorney Documents

**Debra Miles**

CFO Forum  
Impromptu Introduction Training  
MuniBond Insurer  
Community Bank Insurance  
MBA Annual Financial Management  
Conference  
18th Annual Financial Institutions  
Conference  
ProfitStar: Training

**Rebecca Moore**

Excel Level 2

**John Morris**

SBA Lenders Conference  
Underwriting and Collections Conference  
GSB: Nine Steps to Better Loan Pricing

**Teri Myers**

MBA: IRA Essentials  
MBA: Advanced Distribution Issues

**Heather Newman**

Handling Power of Attorney Documents  
Underwriting and Collections Conference

**Tara Owens**

Handling Power of Attorney Documents  
MBA: HMDA

**Sandy Petherbridge**

Underwriting and Collections Conference  
MSHDA Single Family Loan  
Closing Workshop

**Jill Raab**

Underwriting and Collections Conference  
Microsoft Word Pack Training

**Sally Rae**

MBA Senior Marketing Forum  
Managing Change Effectively  
Employee Incentive  
and Motivational Strategies  
Branch Administrator Forum  
MBA Bank Marketing Conference  
Michigan Association of Bankers—  
Industry Change  
Graduate School of Banking  
Microsoft Word Pack Training

**Ulices Rosa**

Handling Power of Attorney Documents

**Lori Sallek**

Underwriting and Collections Conference

**Lori Simon**

Handling Power of Attorney Documents

**Karla Spoor**

HR Directors Forum  
Managing Change Effectively  
Employee Incentive  
and Motivational Strategies  
Excel Level 2  
Employment Law Seminar  
COBRA Resources—  
COBRA and HR Training  
Microsoft Word Pack Training  
SHRM State Conference

**Sharon Thompson**

Managing Change Effectively  
Excel Level 2  
Mortgagebot Partner Conference  
Underwriting and Collections Conference  
Fraud, Compliance and Agency  
Update Seminar

**Debra Town**

Underwriting and Collections Conference

**Mary Tressel**

Essential Coaching and Mentoring Skills  
The Management Conference  
Real Estate Settlement Procedures Act  
Alternatives to Foreclosure  
Managing Foreclosures  
Underwriting and Collections Conference

**Kendra Waldie**

Beyond the Essentials: Moving IRA Assets  
Principles of Banking  
Handling Power of Attorney Documents

**Kevin Waldie**

Underwriting and Collections Conference  
Statement Analyzer Workshop  
Commercial Real Estate Appraisals

**Tim Walling**

GSB: Nine Steps to Better Loan Pricing  
Michigan Agricultural Credit Conference

**Heather Walters**

Impromptu Introduction Training

**Jacob Walters**

Excel Level 3  
Statement Analyzer Workshop  
GSB: Nine Steps to Better Loan Pricing  
Baker Hill Summit  
MACB Conference  
Commercial Real Estate Appraisals

**Gretchen Warner**

Handling Power of Attorney Documents

**Susan Webster**

Underwriting and Collections Conference  
Statement Analyzer Workshop  
Microsoft Word Pack Training  
Motivation Skills for Managers  
MSHDA Single Family Loan  
Closing Workshop

	Years of Service
Norene Akom, <i>Operations</i> .....	40
Joy Allaire, <i>Operations</i> .....	11
Shannon Arnett, <i>Operations</i> .....	
Terrance Augustine, <i>Lending</i> .....	3
Trina Austin, <i>Customer Service</i> .....	8
Britney Barry, <i>Operations</i> .....	2
Carol Bird, <i>Operations</i> .....	33
Debra Borst, <i>Administration</i> .....	24
Colleen Briggs, <i>Lending</i> .....	29
Pennie Brownlee, <i>Operations</i> .....	6
Elfriede Cairns, <i>Lending</i> .....	7
Scott Cameron, <i>Lending</i> .....	
Jennifer Campbell, <i>Operations</i> .....	3
Michelle Carpenter, <i>Administration</i> .....	16
Miranda Cloud, <i>Customer Service</i> .....	2
Scott Cornell, <i>Administration</i> .....	3
Alicia Cosgray, <i>Operations</i> .....	
Douglas Crips, <i>Operations</i> .....	1
Melanie Dart, <i>Customer Service</i> .....	3
Rollin Dart, <i>Administration</i> .....	46
John Dodge, <i>Operations</i> .....	
Faith Easton, <i>Customer Service</i> .....	4
Diana Ebare, <i>Operations</i> .....	23
Lindsey Edmiston, <i>Operations</i> .....	
Mark Emmert, <i>Administration</i> .....	4
Ed Evert, <i>Operations</i> .....	6
Loretta Farnsworth, <i>Lending</i> .....	44
Deborah Fedewa, <i>Customer Service</i> .....	
Robin Ferrin, <i>Operations</i> .....	
Crystal Gabrielse, <i>Operations</i> .....	
Craig Goble, <i>Lending</i> .....	21
Jamie Guardiola, <i>Customer Service</i> .....	
Cindy Hamilton, <i>Administration</i> .....	3
Kimberly Harless, <i>Administration</i> .....	3
Melissa Hathaway, <i>Administration</i> .....	
Larry Howe, <i>Operations</i> .....	10
Mark Howe, <i>Lending</i> .....	23
Jon Howland-Dart, <i>Operations</i> .....	
Connie Ireland, <i>Operations</i> .....	15
Janice Jacobs, <i>Operations</i> .....	2
Tammy Jenks, <i>Customer Service</i> .....	4
Cathy Kinney, <i>Operations</i> .....	
Natasha Kirchmeier, <i>Operations</i> .....	6

	Years of Service
Peter Kubacki, <i>Administration</i> .....	1
Andrea Lake, <i>Customer Service</i> .....	
Amy Lane, <i>Operations</i> .....	4
Stephanie LaPratt, <i>Operations</i> .....	8
Devin Lavengood, <i>Administration</i> .....	2
Nanette Listing, <i>Administration</i> .....	3
Sally Mangles, <i>Operations</i> .....	10
Vicie McClung, <i>Operations</i> .....	11
Angela McPhail, <i>Customer Service</i> .....	4
Michelle Memenga, <i>Customer Service</i> .....	
Debra Miles, <i>Administration</i> .....	21
Becky Moore, <i>Operations</i> .....	5
John Morris, <i>Lending</i> .....	3
Teri Myers, <i>Customer Service</i> .....	1
Heather Newman, <i>Customer Service/Lending</i> .....	2
Shannon Orlowski, <i>Operations</i> .....	2
Tara Owens, <i>Operations</i> .....	10
Sheila Pawlowski, <i>Operations</i> .....	2
Sandi Petherbridge, <i>Operations</i> .....	
Jill Raab, <i>Operations</i> .....	10
Sally Rae, <i>Administration</i> .....	31
Mary Ribby, <i>Operations</i> .....	10
Lori Sallek, <i>Lending</i> .....	4
Debbie Shunk-Gillam, <i>Operations</i> .....	
Diana Soule, <i>Operations</i> .....	12
Karla Spoor, <i>Administration</i> .....	17
Lori Stid, <i>Operations</i> .....	
Sharon Thompson, <i>Administration</i> .....	29
Barb Titus, <i>Administration</i> .....	22
Debra Town, <i>Operations</i> .....	8
Mary Tressel, <i>Lending</i> .....	11
Devon Upton, <i>Operations</i> .....	29
Kendra Waldie, <i>Customer Service</i> .....	2
Kevin Waldie, <i>Operations</i> .....	1
Timothy Walling, <i>Lending</i> .....	
Heather Walters, <i>Operations</i> .....	8
Jacob Walters, <i>Lending</i> .....	2
Gretchen Warner, <i>Customer Service</i> .....	1
Susan Webster, <i>Administration</i> .....	
Judi Wentland, <i>Operations</i> .....	6
Mahvish Yunus, <i>Operations</i> .....	2

*Dart Bank has a written Affirmative Action Compliance Plan on equal employment opportunity.  
It is designed to provide guidance to management with respect to the bank's commitment to full implementation  
of its Equal Opportunity/Affirmative Action policy.*

## Donations 2008 (Partial List)

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Alzheimer's Association	Lansing Area Safety Council
American Cancer Society	Lansing Community College Foundation
American Red Cross	Lansing Symphony Orchestra
Angel House (Child and Family Services)	Loaves & Fishes Ministry
Boy Scouts of America	Mason Area Historical Society
Camp Highfields	Mason Public Schools Educational Foundation
Capital Area Community Services, Inc.	Meals On Wheels
Capital Area Humane Society	Michigan Council on Economic Education
CARE	Michigan Harvest Gathering
CareFree Medical and Dental	Mother Teresa House
Chosen Vision	Muscular Dystrophy Association
Church World Service	Oak Park YMCA—Invest in Youth
City Rescue Mission of Lansing	Old Newsboys Association
Doctors Without Borders	Prison Fellowship Ministries
Eaton Community Hospice	Salvation Army
Father John's Fund, Inc.	Siren/Eaton Shelter
Grand Ledge Emergency Assistance	South Side Community Kitchen
Grand Ledge Music Boosters	The Hundred Club
Greater Lansing Housing Coalition	United Way
Habitat for Humanity	Volunteers of America
Haven House	WKAR Public Radio
Holt Community Food Bank	World Vision
Holt Education Foundation	Young Life
Junior Achievement	Youth Haven Ranch



**RICHARD L. CHENEY**  
*Chairman*



**MELANIE S. DART**  
*Vice Chairman*



**PETER A. KUBACKI**  
*President and CEO*



**JOHN O.  
GRETTEBERGER**



**MARK S. HENNE**



**BLAKE D. MULDER**



**JOHN L. NOUD**



**DARWIN L. SHAVER**

## Our Mission

*Our primary purposes are to meet the financial needs  
of our banking communities,  
protect and increase the value of stockholders' investments,  
and serve the community in financial and non-financial ways.  
Our bank acknowledges the interdependence of all mankind in the world  
and reaches out beyond local areas in times of need.  
We are committed to creating a workplace that nurtures the well-being  
and growth of our employees.*

## Dart Bank Values

*Community • Hard Work • Honesty  
Integrity • Loyalty • Relationships  
Respect • Stability • Teamwork*



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**Mason Office**

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**Grand Ledge**

1020 Charlevoix  
Grand Ledge, MI 48837  
(517) 622-3278

**Holt/S. Lansing**

2469 N. Cedar Street  
Holt, MI 48842-2103  
(517) 694-5083

**The Administration Building**

314 S. Park Street  
Mason, MI 48854-1659  
(517) 676-3661

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